

Message Text

UNCLASSIFIED

PAGE 01 BANGKO 09351 300745Z
ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----036178 301836Z /47

R 300305Z MAR 78
FM AMEMBASSY BANGKOK
TO USDOC WASHDC
INFO SECSTATE WASHDC 2386

UNCLAS BANGKOK 9351

E.O. 11652: N/A
TAGS: BEXP, TH
SUBJ: ADS REQUEST FOR DEZURIK, SARTELL, MINN.

REF: COMMERCE CD-144, FEBRUARY 23, 1978

THE FOLLOWING FIRMS HAVE BEEN CONTACTED AND HAVE EXPRESSED INTEREST IN ACTING AS AN AGENT FOR DEZURIK'S PRODUCTS.

1. UNITED MACHINERY CO., LTD.
20 LARN LUANG ROAD
P.O. BOX 1618
BANGKOK, THAILAND
CONTACT: MR. BOONTHIN BOONLAKKHA, GENERAL MANAGER
PHONE: 2827140-9
CABLE: UMAC BANGKOK
TELEX: TH 2830
COMMENT: MR. BOONTHIN HAS EXPRESSED INTEREST IN ACTING AS AGENT FOR DEZURIK'S PRODUCTS AND WISHES TO NEGOTIATE FURTHER WITH U.S. SUPPLIER.

UNITED MACHINERY IS LOCAL AGENT FOR A NUMBER OF U.S. PRODUCTS, INCLUDING INDUSTRIAL MACHINERY, WATER PUMPS, VALVES, PIPE FITTINGS, LUBRICATING EQUIPMENT, MACHINE AND HAND TOOLS, ETC. FIRM HAS GOOD CONNECTIONS WITH BOTH INDUSTRIAL PLANTS AND GOVERNMENT PROCUREMENT OFFICES.

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 BANGKO 09351 300745Z

2. RICHMOND CO., LTD.
3RD FLOOR, CHAVANANAND BUILDING
2044 NEW PETCHBURI ROAD
BANGKOK, THAILAND
CONTACT: MR. AROON LAOPRADITH, MANAGING DIRECTOR
PHONE: 3917044

CABLE: RICHMOND BANGKOK

COMMENT: MR. AROON IS VERY INTERESTED IN THIS PROPOSAL AND WISHES TO DISCUSS DETAILS FURTHER WITH DEZURIK, ESPECIALLY THE CONDITIONS FOR DISTRIBUTORSHIP AND PRICE QUOTATIONS.

RICHMOND ESTABLISHED IN 1973 AS IMPORTER, DISTRIBUTOR AND GOVERNMENT BIDDER ON INDUSTRIAL CHEMICALS FOR PAPER, PAINTS, AND RUBBER, VALVES AND INDUSTRIAL GAUGES. FIRM PRESENTLY ACTS AS SOLE DISTRIBUTOR FOR DIAMOND SHAMROCK; HOKE INT'L, AND ACCO (HETICOID DIVISION).

3. CITY EQUIPMENT & CHEMICALS CO., LTD.

69/3 PETCHBURI ROAD

BANGKOK, THAILAND

CONTACT: MR. PREECHA LIMPAYAKORN, MARKETING DIRECTOR

PHONE: 2815231-2, 2828537

CABLE: AQUATEC BANGKOK

COMMENT: MR. PREECHA STATED THAT MARKET COMPETITION FOR VALVES IS VERY KEEN AND AT PRESENT THE MAJORITY OF THE MARKET IS CONTROLLED BY JAPANESE PRODUCTS. HOWEVER, HE STILL EXPRESSED HIS INTEREST IN REPRESENTING DEZURIK'S PRODUCTS AND WISHES TO DISCUSS FURTHER.

WHITEHOUSE

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 30 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BANGKO09351
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780138-0774
Format: TEL
From: BANGKOK
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780311/aaaaaijy.tel
Line Count: 85
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 0b9324b9-c288-dd11-92da-001cc4696bcc
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3126100
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST FOR DEZURIK, SARTELL, MINN.
TAGS: BEXP, TH
To: COM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/0b9324b9-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014